

# *Ocean Rate Bulletin*



## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 40.7 \ 195.1

Month\Year: 40.7 \ 195.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	44%	54%	20										
NYK Line	20%	13%	29	\$3,100	\$275								\$3,375
P&O Nedlloyd	16%	19%	22	\$3,550	\$275								\$3,825
Hyundai	10%	6%	35 <sup>5</sup>										
APL	10%	2%	23	\$3,850	\$275								\$4,125
MOL	0%	3%		\$3,550	\$275								\$3,825
Average Container Rate													\$3,697

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 72.0 \ 322.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	47%	12%	9										
Hyundai	25%	12%	10										
Norasia	17%	4%	13 <sup>5</sup>	\$2,700	\$90								\$2,790
China National	11%	2%											
MOL	0%	66%	13										
Yang Ming	0%	3%	12										
Average Container Rate													\$2,790

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 56.0 \ 170.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	68%	41%	22										
OOCL	18%	40%	17										
Yang Ming	7%	4%	20										
APL	4%	2%	27	\$4,400	\$275								\$4,675
Evergreen	4%	1%	21										
Maersk-SeaLand	0%	6%	31	\$6,300	\$275	\$40							\$6,615
P&O Nedlloyd	0%	4%		\$3,300	\$275								\$3,575
Average Container Rate													\$4,675

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 1,064.0 \ 3,469.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	20%	18%	15										
Norasia	19%	8%	18	\$2,700	\$90								\$2,790
OOCL	13%	15%	12										
Maersk-SeaLand	11%	10%	19	\$4,900	\$275	\$40							\$5,215
NYK Line	8%	7%	12	\$2,900	\$275								\$3,175
APL	6%	9%	13	\$3,550	\$275								\$3,775
MOL	4%	17%	15										
P&O Nedlloyd	4%	4%	12	\$3,000	\$275								\$3,275
Yang Ming	4%	3%	16										
China Shipping	3%	1%	13 <sup>5</sup>										
Hanjin	3%	1%	11										
Evergreen	2%	3%	26	\$3,000	\$275								\$3,275
China National	1%	0%											
Wan Hai	1%	1%	16										
Average Container Rate													\$3,570

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 366.0 \ 1,102.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	34%	24%	20										
OOCL	24%	31%	25										
Hyundai	15%	20%	30										
Evergreen	9%	6%	22										
P&O Nedlloyd	8%	7%	22	\$3,300	\$275								\$3,575
Maersk-SeaLand	3%	4%	32	\$5,300	\$275	\$40							\$5,615
APL	3%	3%	24	\$3,850	\$275								\$4,125
MOL	2%	2%	24	\$3,450	\$275	\$40							\$6,765
Hanjin	2%	2%	19										
Average Container Rate													\$4,412

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 334.0 \ 1,361.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	22%	16%	14										
Yang Ming	13%	18%	13										
NYK Line	13%	11%	11										
Hyundai	13%	7%	16										
APL	12%	7%	12	\$3,550	\$275								\$3,775
P&O Nedlloyd	11%	4%	12	\$3,000	\$275								\$3,275
Hanjin	7%	2%	11										
MOL	4%	20%	16			\$40							
Evergreen	4%	8%	12										
Hatsu Marine Ltd.	1%	1%	12										
Maersk-SeaLand	0%	4%	21	\$4,900	\$275	\$40	4%						\$5,411
Average Container Rate													\$3,531

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 252.0 \ 788.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	29%	29%	16										
NYK Line	17%	16%	15										
Hyundai	13%	13%	21										
Yang Ming	10%	3%	16										
P&O Nedlloyd	10%	3%		\$3,300	\$275								\$3,575
Maersk-SeaLand	7%	14%	26	\$5,300	\$275	\$40							\$5,615
APL	7%	13%	20	\$3,850	\$275								\$4,125
MOL	3%	7%	22	\$6,450	\$275	\$40							\$6,765
COSCO	2%	1%											
Evergreen	1%	1%	21										
Average Container Rate													\$4,636

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 173.2 \ 545.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	36%	40%	20										
OOCL	23%	26%	14										
Maersk-SeaLand	14%	9%	27	\$5,300	\$275	\$40							\$5,615
Hanjin	10%	6%	19										
P&O Nedlloyd	8%	6%	19	\$3,300	\$275								\$3,575
Hyundai	6%	4%	31 <sup>5</sup>										
APL	2%	1%	27	\$3,850	\$275								\$4,125
Evergreen	1%	1%	18										
P&O Nedlloyd	0%	4%	28	\$6,450	\$275	\$40							\$6,765
Average Container Rate													\$4,791

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 115.0 \ 450.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	36%	43%	17										
P&O Nedlloyd	26%	20%	17	\$3,300	\$275								\$3,575
APL	14%	6%	19	\$3,850	\$275								\$4,125
Maersk-SeaLand	12%	4%	27	\$5,300	\$275	\$40	8%						\$6,039
Hanjin	9%	3%	17										
OOCL	3%	15%	16										
MOL	0%	7%	20	\$6,450	\$275	\$40							\$6,765
Average Container Rate													\$4,297

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: October 2004

Month\Year: 161.0 \ 224.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	36%	29%	12	\$4,900	\$275	\$40	49%						\$7,616
APL	17%	13%	11	\$3,550	\$275								\$3,775
OOCL	15%	13%	9	\$4,450	\$275	\$40							\$4,765
Yang Ming	7%	8%	10										
COSCO	6%	6%	10	\$4,200	\$275								\$4,475
K Line	5%	4%	8										
MOL	4%	11%	11										
Hyundai	4%	3%	12 <sup>5</sup>										
NYK Line	3%	7%	9										
Hanjin	1%	3%	9										
P&O Nedlloyd	1%	3%	8	\$3,000	\$275								\$3,275
Average Container Rate													\$5,845

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.